

Welcome

SIFMA is pleased to offer you the opportunity to advertise in the 2023 edition of Sources: A Resource Directory ("Sources"), the comprehensive buyer's guide of products and services for the financial services industry.

Sources is a directory available on SIFMA's website that includes listings and featured ads of service providers. Your directory listing provides a description of your product or service, together with your vital contact information, to help financial services buyers find you now.

This kit describes opportunities for our Strategic Partners, Premium Associate Members and Associate Members to feature your product or service. In addition, Associate Members can choose to upgrade their listing, from standard to extended, or purchase an ad at discounted rates. Non-members are also welcome to apply for an additional fee.

Be found. Become a **reSOURCE.**

For questions or more information, please contact:

SALES

Scott Kramer 212.313.1119 skramer@sifma.org

MEMBER ENGAGEMENT

Barry Pilson 202.962.7303 bpilson@sifma.org

COMMUNICATIONS AND MARKETING

Emily Funk 212.313.1339 efunk@sifma.org

Our Audience

SIFMA is the voice of the U.S. securities industry. We represent the broker-dealers, banks and asset managers whose one million employees provide access to the capital markets, raising over \$2.9 trillion for businesses and municipalities in the U.S., serving clients with over \$20 trillion in assets and managing more than \$72 trillion in assets for individual and institutional clients including mutual funds and retirement plans. SIFMA, with offices in New York and Washington, D.C., is the U.S. regional member of the Global Financial Markets Association (GFMA). For more information, visit www.sifma.org.

SIFMA's Board of Directors, representing a sampling of our corporate members, includes:

- AB
- Advisor Group, Inc.
- Ameriprise Financial, Inc.
- B of A Securities
- Baird Trust Securities
- Barclays
- BNP Paribas
- BNY Mellon | Pershing
- Charles Schwab & Co., Inc.
- Citi
- Credit Agricole
- Credit Suisse
- D.A. Davidson
- Deutsche Bank
- Edward Jones

- FHN Financial
- Fidelity Institutional
- Fidelity Management and Research, LLC
- Franklin Templeton
- Goldman, Sachs & Co
- HSBC
- JP Morgan Chase & Co.
- Keybanc Capital Markets, Inc.
- Loop Capital Markets LLC
- LPL Financial
- Morgan Stanley Wealth Management
- Neuberger Berman Group LLC

- Piper Sandler
- PNC Capital Markets
- Primerica
- Raymond James Financial
- RBC Capital Markets, LLC
- Samuel A. Ramirez & Company, Inc.
- Siebert Williams
 Shank & Co.
- Societe Generale
- Stifel Financial Corp.
- UBS Americas
- Virtu Financial
- Wells Fargo Advisors

For a full list of SIFMA's corporate members, please visit <u>www.sifma.org/member-directory</u>

SIFMA is a member-driven organization. As the voice for the U.S. securities industry, we convene financial professionals from hundreds of broker-dealers, investment banks and asset managers. Through our members' work on our committees, we engage with policymakers and regulators through comment letters, testimony, research and more. SIFMA has 34 standing committees, 31 forums and 8 advisory councils overseen by 6 Board subcommittees.

BOARD & BOARD SUBCOMMITTEES

SIFMA's staff and the president and CEO report to SIFMA's Board of Directors, which manages the business and affairs of the association. The Board sets SIFMA's priorities and determines positions on matters of public policy.



2023 Board of Directors

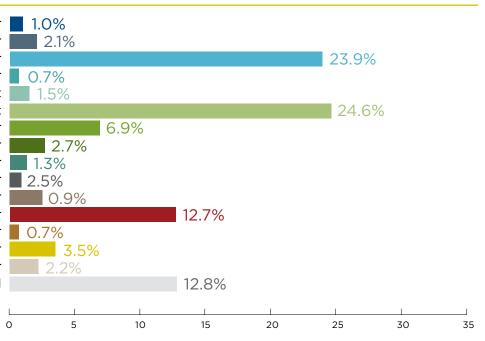
There are between 36 and 40 Directors, exclusive of the president and CEO, at any given time whose three-year terms are staggered. The Board includes representatives from both broker-dealer and asset manager members.

- Chair: Jim Reynolds, Chairman & Chief Executive Officer, Loop Capital Markets LLC
- Chair-Elect: Ken Cella, Principal, Client Strategies Group, Edward Jones
- Vice-Chair: Laura Peters Chepucavage, Head of Global Financing and Futures, Bank of America
- Treasurer: James Wallin, Senior Vice President, AllianceBernstein

For a full list of SIFMA's board members, please visit <u>www.sifma.org/board</u>

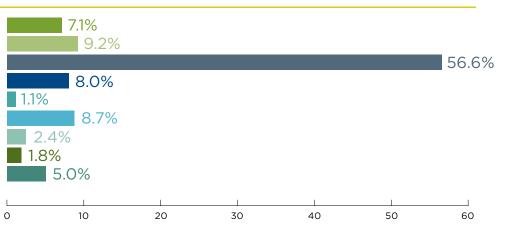
C-Level Executives

Chair Chief Administrative Officer Chief Compliance Officer Chief Diversity Officer Chief Economist Chief Executive Officer/President Chief Financial Officer Chief Information Officer Chief Investment Officer Chief Legal Officer 2.5% Chief Marketing Officer Chief Operating Officer Chief Regulatory Officer Chief Risk Officer Chief Technology Officer General Counsel



Geographical Location

Midwest (East North Central)7.1%Midwest (West North Central)9Northeast (Mid-Atlantic)9Northeast (New England)8.0South (East South Central)1.1%South (South Atlantic)8South (West South Central)2.4%West (Mountain)1.8%West (Pacific)5.0%



Sources for Strategic Partners and Premium Associate Members

SIFMA's Strategic Partnership Program and Premium Associate Membership deliver exceptional brand exposure and provide unique opportunities to network and communicate directly with this highly targeted audience of industry professionals. This cost-efficient program will help partners meet their annual marketing and advertising goals through a variety of benefits, which include complimentary sponsorship and exhibition opportunities, presence at all SIFMA events for year-round sustained exposure, and the ability to connect with our members through direct marketing opportunities.

As a benefit of your partnership with SIFMA, Strategic Partners and Premium Associate Members receive the following complimentary benefits:

- 1. Sources Directory Listing with 100-word firm description
- 2. Full Page Featured Advertisement in Sources

Our Strategic Partners and Premium Associate Members are:

- Amazon Web Services
- BetaNXT
- Broadridge Financial Solutions, Inc.
- Deloitte
- EY
- FICO
- Fidelity Clearing & Custody Solutions
- FIS
- IBM
- Kyndryl
- Protiviti
- PwC

Investment

There is no additional cost for Strategic Partners and Premium Associate Members who wish to be included in Sources.

Sign up for Sources as a SPP/PAM member

Send an email to <u>sources@sifma.org</u> to confirm your participation in Sources.

Sources for Associate Members

SIFMA's Associate Members are key industry partners within the securities community, including law, technology and consulting firms, rating agencies, insurers, securities exchanges, trading and analytic platforms and clearing and settlement providers.

As an Associate Member benefit, your firm is eligible to receive one complimentary standard entry in Sources. The standard entry includes a logo, firm name, address, telephone, email, website URL, contact person and a 50-word description on your specialization.

Each calendar year, Associate Members have the opportunity to:

- Participate in Sources by confirming their free standard 50-word listing, or upgrade their directory listing for a small fee
- Purchase a featured advertisement at our yearly advertising rates, discounted for Associate Members.

Investment

- Complimentary Directory Listing with 50-word firm description
 - \$50.00 for additional copy that exceeds 50 words (100-word limit)
- Discounted Featured Advertisement Upgrade
 - \$500.00 for each Half Page Ad
 - \$1,000.00 for each Full Page Ad

Sign up for Sources as an Associate member

Send an email to <u>sources@sifma.org</u> to confirm your participation in Sources.

Sources for Non-Members

Non-Members are welcome to participate by purchasing a listing and featured advertisements.

Investment

- Directory Listing:
 - **\$500.00** for a standard directory listing with a 50-word firm description
 - \$50.00 for additional copy that exceeds 50 words (100-word limit)
- Featured Advertisement
 - \$1,500.00 for each Half Page Ad
 - \$2,500.00 for each Full Page Ad

Although you are welcome to participate as an external service provider, Associate Member firms receive one complimentary standard Sources entry as an advantage of membership, along with other valuable benefits, including discounted rates to SIFMA conferences and events, exposure through the popular online Thought Leader Library, the opportunity to regularly connect with SIFMA Members, and much more. For more information about SIFMA's Associate Membership, contact the Membership team at 212.313.1150 or visit <u>www.sifma.org/join</u>.

Sign up for Sources as a Non-Member

Send an email to <u>sources@sifma.org</u> to confirm your participation in Sources.

Sources Categories

Accounting and Professional Services Clearing and Settlement Communications & Technology Consulting Insurance Legal Other Professional Services Research Risk and Compliance Technology/Software and Services

Ad Specs

Directory Listing:

Logo (convert text to outline and vector art to EPS format or 300 dpi JPEG), firm name, address, telephone, email, website URL, contact person, description (50 words maximum)

Featured Advertisement:

Full Page ads: Bleed size = 6.5 x 9.5"	Half Page ads: Bleed size = 6.5 x 4.75"
Trim Size = 6 x 9"	Trim Size = 6×4.5 "
Live area = 5.25 x 8.25"	Live area = 5.25 x 4.25"

Please provide your featured ad in one of the following formats:

- EPS format convert text to outline
- High-resolution PDF and JPEG files should include crop marks and bleed marks.



Policies and Disclaimers

SIFMA reserves the right to change any advertising or sponsorship offerings at any time with or without cause and without notice. In no event shall SIFMA be liable for indirect, incidental, consequential, special or exemplary damages such as but not limited to, loss of revenue or lost business. Certain Terms and Conditions may apply.



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