



SPONSORSHIP OPPORTUNITIES





The SIFMA IRLS Conference will be held at Eden Roc, Miami Beach.

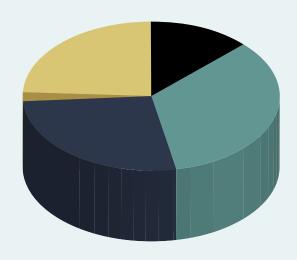
Sponsorship participation during the IRLS Conference will connect attendees with your firm's brand and build relationships through face-to-face networking opportunities. During IRLS, you will meet face-to-face with decision makers in the Insurance- & Risk-Linked markets. Attendees from the 2018 IRLS Conference included leadership from the following firms: A.M Best Company, AIR Worldwide, AlphaCat Managers Ltd., Bermuda Stock Exchange, BNY Mellon, Cadwalader, Wickersham & Taft LLP, Citibank Agency and Trust, CoreLogic, Deloitte, Deutsche Bank, Drinker Biddle, GC Securities, Gibraltar Finance, Goldman Sachs, Intralinks, Mayer Brown LLP, Munich Re, Sidley Austin LLP, Standard & Poor's Ratings, Wells Fargo Collateral Trust Services, Willkie Farr and Gallagher LLP, Wilmington Trust, XL Catlin.

The targeted audience will include the following:

- Senior executives from the Insurance and Reinsurance industry
- Investment banks

- Consultants
- Rating agencies
- Regulatory agencies
- Law firms

2018 INSURANCE-& RISK-LINKED SECURITIES CONFERENCE DELEGATE PROFILE



- C-Suite 13%
- Managing Director/Senior Execs 34%
- Vice President/Director 27%
- General Counsel/Attorney 2%
- Other (Regulators, Consultants) 24%







Where Great Minds Connect

Lectures. Networking. Market Intelligence.

42Prestigious Speakers

10Executive Panels

350+
Participants











FEBRUARY 27 - MARCH 1, 2019

EDEN ROC, MIAMI BEACH, FL

THANK YOU TO OUR SPONSORS

PLATINUM







BRONZE





NEUBERGER BERMAN

CONTRIBUTOR











SPONSORSHIP PACKAGES	PLATINUM	GOLD	SILVER	BRONZE
Pre-Conference Benefits				
Prominent placement of logo on SIFMA's dedicated sends throughout the 9-month marketing campaign	√	√	√	V
Opportunity to link thought leadership to the event website	V	✓	✓	✓
Preliminary mailing lists of all seminar participants who opt in to share their contact details will be sent in electronic format, in advance of conference	√	√	V	√
Days of Conference				
Complimentary Registrations Offered	2	1	1	N/A
Total Discounted Registration (s) Offered	1	1	1	1
Promotional brochure in pdf format, included on Digital Event Guide	√	V	V	v
Dedicated Sponsor Listing placed on the Website & Digital Event Guide	√	√	√	✓
Dedicated Sponsorship Listing by Tier in print & digital format, placed in various locations at the hosted venue	√	√	√	√
Post Conference				
Company listing and firm description on the Conference website	√	√	√	✓
Company mailing lists of all conference attendees who opt in to share their contact details, sent in excel format at conclusion of the conference	√	√	V	√
Acknowledgment of sponsorship, with placement of logo on all post-event marketing & survey email campaigns that include "SIFMA Thank You for Attending" and "Survey" emails.	√	√	√	V
Dedicated Tabletop exhibit area	√	√	√	√
2019 Sponsorship Cost	\$13,500 SIFMA Member Rate \$15,000 Non-Member Rate	\$11,500 SIFMA Member Rate \$13,000 Non-Member Rate	\$9,000 SIFMA Member Rate \$10,500 Non-Member Rate	\$8,000 SIFMA Member Rate \$9,500 Non-Member Rate





PLATINUM	SPONSORSHIP	AVAILABILITY
INVESTMENT \$13,500 SIFMA Member Rate	Welcome Reception – February 27, 2019 Welcome reception held outdoors, weather permitting, that includes prominent brand recognition, open bar and hors d'oeuvres set in a relaxed atmosphere offering attendees the opportunity to network one-on-one with industry colleagues.	Sponsorship Available
Networking Luncheon - February 28, 2019 Networking luncheon set in a relaxed atmosphere held outdoors, weather permitting, and includes prom brand recognition, creating a platform for one-on-one networking opportunities with industry colleagues Includes: Opportunity to host a table of ten during the Networking Luncheon		SOLD
Two Complimentary Registrations One Reduced Rate Registration	Networking Reception – February 28, 2019 Networking reception held outdoors, weather permitting, that includes prominent brand recognition, open bar and hors d'oeuvres set in a relaxed atmosphere offering attendees the opportunity to network one-on-one with industry colleagues.	SOLD
• Table Display & Two (2) Table Personnel Registrations D d w P w p e C S S S S C S S S C S S S	Co-Branded Tote Bag SIFMA pre-approved co-branded tote bag distributed to all attendees during the registration.	SOLD
	Digital Event Guide & Pocket Guide Digital Event Guide offers Sponsoring firm banner ad featured on digital screen and linked to an online ad. The digital event guide includes program agenda, schedule, list of speaker and bios, attendee list, sponsoring firms with their company profiles. Printed Pocket Guide includes sponsoring firm full page Ad strategically placed on the outside back cover as well as includes program, speaker bios and sponsor logos. The event guide is distributed to all conference participants during registration. The pocket guide is a takeaway item that has proven to be referenced after the	Sponsorship Available
	event. Co-Branded Badge Lanyard SIFMA pre-approved co-branded lanyard produced by sponsoring firm and distributed with registration materials to all conference participants during registration.	SOLD





GOLD	SPONSORSHIP	AVAILABILITY
INVESTMENT \$11,500 SIFMA Member Rate \$13,000 Non-Member Rate	Charging Station Branded Charging Station strategically placed in high traffic location. Sponsoring firm's logo will be uploaded and displayed on digital monitor acknowledging sponsorship.	Sponsorship Available
 INCLUDES One Complimentary Registration One Reduced Rate Registration Table Display & Two (2) Table Personnel Registrations 	Hotel Room Key Cards SIFMA pre-approved branded hotel room key cards produced and provided by SIFMA and distributed to all participants upon check-in at hotel.	Sponsorship Available
	Notepads SIFMA pre-approved branded notepads produced and provided by SIFMA offering sponsoring firm an opportunity to display an ad on the inside front cover. This is an easy and effective way to get your message in the hands of every registered attendee.	Sponsorship Available
	Continental Breakfast Networking Continental Breakfast, that includes prominent brand recognition and a variety of healthy breakfast options, located in the exhibit hall where all attendees gather for breakfast. This is another platform for one-one-one networking opportunities with industry colleagues.	Sponsorship February 28, 2019 Available March 1, 2019 Available











SILVER	SPONSORSHIP	AVAILABILITY
INVESTMENT \$9,000 SIFMA Member Rate \$10,500 Non-Member Rate	MIEL accord available to all participants while on the Ballroom Lovel of the Edon Doc hetel	
INCLUDESOne Reduced Rate RegistrationTable Display & Two (2) Table Personnel Registrations		Sponsorship Available











BRONZE	SPONSORSHIP	AVAILABILITY
INVESTMENT \$8,000 SIFMA Member Rate \$9,500 Non-Member Rate	Morning Networking Refreshments Networking Refreshments, that includes prominent brand recognition and a variety of healthy refreshment options, located in the exhibit hall area where all attendees gather during the refreshment break. This is another platform for one-one-one networking opportunities with industry colleagues.	Sponsorship February 28, 2019 SOLD March 1, 2019 SOLD
INCLUDES		
Table Display & Two (2) Table Personnel Registrations	Mobile Device Charging Stick SIFMA pre-approved co-branded charging stick produced and provided by sponsoring firm. Allows participants to charge their mobile devices on the go. This event will be paperless this year and will only allow attendees to access the program, speaker bios and sponsor information via the mobile app. The charging stick will be heavily needed at this event.	Sponsorship Available

MEETING ROOM OPPORTUNITY

Meeting Rooms - Limited Availability

Investment: \$2,250 - 2 Day Meeting Room Rental Investment: \$1,250 - 1 Day Meeting Room Rental

Available to contracted sponsors only

Hosipitality Suites – Limited Availability

Investment: \$3,000 - Per Room (Wednesday - Friday) - SIFMA Member Rate
Investment: \$4,500 - Per Room (Wednesday - Friday) - Non-Member Rate

Suites reservation will end Friday at 11:00 a.m.

Available to contracted sponsors only







SIFMA Insurance-& Risk-Linked Securities Conference Sponsorship Packages offer maximum value with:



Pre-Conference Benefits

- Pre-Conference marketing exposure listing company name, prominent placement of logo and firm profile on conference website
- Preliminary lists of all participants who opt in to share their personal data sent in electronic format in advance of the conference that includes participants name, title, firm affiliation and postal address.
 Individual Job title and firm name of those who do not opt in will be included on the preliminary list as well.



- Complimentary Conference Registration(s) (up to a \$1,395 Member/\$1,545 Non-Member value per value!)
- Access to food and networking functions
- Prominent brand recognition during the conference, with logo displayed on dedicated signage, that includes both print and digital formats, strategically placed in various outlets that include registration area, general session slide deck, etc.
- · Company listing and description on Conference Website.



- Listing company name, placement of logo and firm profile on Conference Website following the event for an additional three (3) months.
- Complete lists of all participants who opt in to share their personal data sent in electronic format in advance of the conference that includes participants name, title, firm affiliation and postal address, sent in advance of the conference. Individual Job title and firm name of those who do not opt in will be included on the preliminary list as well.





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SIFMA EVENT PACKAGES - AVAILABLE

Reach 60,000 SIFMA Smartbrief subscribers using our customized packages.

SILVER PACKAGE	GOLD PACKAGE	BRONZE PACKAGE
1-Part Event Special Update	1-Part Event Special Update	N/A
	5 Ads in SIFMA SmartBrief	5 Ads in SIFMA SmartBrief
N/A	• 2 Leaderboard	• 2 Leaderboard
	• 3 Rectangle Text	• 3 Rectangle Text
Recognition as Event Sponsor	Recognition as Event Sponsor	Recognition as Event Sponsor
SIFMA Member Rate: \$12,000	SIFMA Member Rate: \$20,000	SIFMA Member Rate: \$10,000
Non-Member Rate: \$15,000	Non-Member Rate: \$25,000	Non-Member Rate: \$12,000



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IRLS 2018 Participating Firms

A.M. Best Company Inc

Aegon Nederland NV

Aeolus Capital Management Ltd.

Aetna Inc

Aioi Nissay Dowa Insurance Co., Ltd.

AIR Worldwide

AKUA CAPITAL, S.C

AlphaCat Managers Ltd.

Amundi Pioneer Asset Management

Aon Benfield

Aon Insurance Managers Ltd.

AON Risk Solutions

Aon Securities Inc.

AP3

Apex Insurance Fund Services Ltd.

Apollo Global Management, LLC

Appleby

Argo Group

Artemis.bm

Artex Risk Solutions

Aspen Re

Aureo Capital

AXA Investment Managers

AXIS Capital Holdings Limited

AXIS Reinsurance Company

Baillie Gifford & Co

Bermuda Monetary Authority

Bermuda Stock Exchange

BlackRock

BlackRock Investment Management (UK)

Limited

Blue Capital Management Ltd.

BlueMountain Capital Management, LLC

BNP Paribas

BNY Mellon

Brit Insurance Ltd

British Consulate-General

Cadwalader, Wickersham & Taft LLP

California Earthquake Authority

Carlton Fields Jorden Burt, P.A.

Cartesian Re

Cayman Islands Monetary Authority

Centaur Fund Services

Citi

Citigroup Inc.

Citizens Property Insurance Corporation

Contexte

Conyers Dill & Pearman

CoreLogic

Credit Suisse Asset Management

Credit Suisse Group AG

D.E. Shaw & Co. L.P.

Deutsche Bank AG

Deutsche Bank Securities Inc.

Drinker Biddle & Reath LLP

Eaton Vance Management

Elementum Advisors, LLC

Emmet, Marvin & Martin LLP

Estera

Extraordinary Re Holdings Inc.

FAIR Foundation

Federal Deposit Insurance Corporation

(FDIC)

Federal Emergency Management Agency

FEMA

Fermat Capital Management, LLC

Florida State Board of Administration

Forward You

Future Fund Management Agency

GC Securities

Gemini Re

Generali Asset Management

Goldman, Sachs & Co.

Guy Carpenter

Hamilton Re

Hannover Re

Hatteras Funds, LLC

Hippo Insurance

Hiscox ILS

Horseshoe Group

HSBC Bank USA, N.A.

HSBC Global Asset Management (USA) Inc.

Hudson Structured Capital Management

ILS Capital Management Ltd.

Institutional Investor News

Iris Re

J.P. Morgan Asset Management

JLT Re

K2 Advisors LLC

Kane (Bermuda) Limited

Kinesis Capital Management Limited

KPMG International







IRLS 2018 Participating Firms

Leadenhall Capital Partners LLP

LGT ILS Partners Ltd.

Liberty Mutual Insurance Company

London Life and Casualty (Barbados)

Corporation

Magnetar Capital LLC

Maples and Calder

Marsh IAS Management Services

(Bermuda) Ltd.

Marsh Management Services (Dublin)

Limited

Mayer Brown LLP

Miami Herald

Milliman, Inc.

Mitsui Sumitomo Insurance Company,

Limited

Monetary Authority of Singapore (MAS)

Morgan Stanley Investment Management

Mt. Logan Re, Ltd.

Multi-Strat Re

Munich Re

Munich Reinsurance Company

MyLotto24 Ltd

National Australia Bank Ltd

Nephila Capital Limited

NFS Edge Insurance Agency, Inc.

Nomura International plc

Ontario Teachers' Pension Plan

OppenheimerFunds Inc

Oxbridge Re Holdings Limited

Pacific Gas and Electric Company

PartnerRe

Paul, Weiss, Rifkind, Wharton & Garrison

LLP

PG3 AG

PGGM

Pool Reinsurance Company Ltd.

Privcap Consult GmbH

Quantedge USA

Raymond James Financial, Inc.

RenaissanceRe

RFIB

RMS

Royal Bank of Canada (RBC)

S&P Global Inc.

S&P Global Ratings

Safety National Casualty Corporation

Schroder Investment Management Ltd

SCOR

SCOR Global Life

SCOR Investment Partners

Second Swedish National Pension Fund/

AP2

Secquaero Advisors AG

Securis Investment Partners LLP

Sidley Austin LLP

Signal Iduna Reinsurance Ltd.

Sompo International

Sompo Japan Nipponkoa Asset

Management Co., Ltd.

Sumitomo Mitsui Asset Management

Company, Limited

SunTrust Bank

Swiss Re Capital Markets Limited

Talanx Reinsurance Broker GMBH

Taylors

Temasek

Tenax Capital

Terra Brasis Resseguros

The Insurance Insider

The World Bank

Thompson Hine LLP

TigerRisk Partners, LLC

Tokio Marine Asset Management (USA) Ltd.

Tokio Solution Management Ltd.

Trading Risk Magazine

Transatlantic Reinsurance Company

Tullett Prebon Group Ltd

U.S. Bank

UnipolRe

USA Today

USAA

Vermont Department of Financial

Regulation

Wells Fargo & Company

Willis Securities, Inc.

Willis Towers Watson

Willkie Farr & Gallagher LLP

Wilmington Trust

Windhaven Insurance

XL Catlin