

Securities Industry and Financial Markets Association

Ethics Panel Discussion

12 Ethical Business Principles – *from a business manager's perspective*

1. HONESTY. Ethical executives are honest and truthful in all their dealings and they do not deliberately mislead or deceive others by misrepresentations, overstatements, partial truths, selective omissions, or any other means

2. INTEGRITY. Ethical executives demonstrate personal integrity and the courage of their convictions by doing what they think is right even when there is great pressure to do otherwise

3. PROMISE-KEEPING & TRUSTWORTHINESS. Ethical executives are worthy of trust. They are candid and forthcoming in supplying relevant information and correcting misapprehensions of fact

4. LOYALTY. Ethical executives are worthy of trust, demonstrate fidelity and loyalty to persons and institutions by friendship in adversity, support and devotion to duty

12 Ethical Business Principles

5. FAIRNESS. Ethical executives and fair and just in all dealings; they do not exercise power arbitrarily

6. CONCERN FOR OTHERS. Ethical executives are caring, compassionate, benevolent and kind; they like the Golden Rule and help those in need

7. RESPECT FOR OTHERS. Ethical executives demonstrate respect for the human dignity, autonomy, privacy, rights, and interests of all those who have a stake in their decisions

8. LAW ABIDING. Ethical executives abide by laws, rules and regulations relating to their business activities

12 Ethical Business Principles

9. COMMITMENT TO EXCELLENCE. Ethical executives pursue excellence in performing their duties, are well informed and prepared in all areas of responsibility

10. LEADERSHIP. Ethical executives are conscious of the responsibilities and opportunities of their position of leadership and seek to be positive ethical role models by their own conduct

11. REPUTATION AND MORALE. Ethical executives seek to protect and build the company's good reputation and the morale of its employees by engaging in no conduct that might undermine respect

12. ACCOUNTABILITY. Ethical executives acknowledge and accept personal accountability for the ethical quality of their decisions and omissions to themselves, their colleagues, their companies, and their communities

IIA Code of Ethics / Principles

- **Integrity** of internal auditors establishes trust and thus provides the basis for reliance on their judgment.
- Objectivity auditors exhibit the highest level of professional objectivity in gathering, evaluating, and communicating information about the activity or process being examined
- Confidentiality auditors respect the value and ownership of information they receive and do not disclose information without appropriate authority
- **Competency** auditors apply the knowledge, skills, and experience needed in the performance of internal audit services

AICPA Code of Conduct

The AICPA Code of Conduct is based on six principles;

- 1) responsibility
- 2) serve the public **interest**
- 3) integrity
- 4) objectivity and independence
- 5) due care and
- 6) scope and nature of services.

These principles are required practices for all certified public accountants who are members of the AICPA

Case Studies

German Auto Company

- Tampered with the emissions function
- Initial attempts to conceal
- Violation of clean air requirements
- Who got in trouble?

Japanese Auto Company

- Misuse company funds
- Under reported income
- Company funds for personal gain
- Illicit uses of company expenses

Case Studies

PCAOB and 2 large accounting Firm's

PCAOB Background



SEC has Oversite Authority over the PCAOB





PCAOB Background



- The Sarbanes-Oxley Act of 2002 created the PCAOB
- Requires that auditors of US public companies be subject to external and independent oversight
- PCAOB inspects registered public accounting firms to assess compliance with the SOX Act
- ... for the first time in history...
- Previously, the public accounting profession was self-regulated
- SEC has oversight authority over the PCAOB
- In Dec 2017, SEC overhauled the PCAOB Board

Large Firm – Case A

- After pressure from the SEC, Firm A wanted badly to improve its standing in the eyes of its regulator.
- But when they recruited employees from its overseer (PCAOB), a scandal emerged ...
- ... over leaks of confidential information that resulted in the indictments of five people on fraud and conspiracy charges.



FIRM A

- SEC Authorities likened it to "stealing the exam"
- Employees of the PCAOB, the main regulator of the audit industry, gave the executives advance peeks at the secret lists of scheduled audits of Firm A...
- ... that the PCAOB planned to review during annual inspections of the firm, prosecutors alleged in an indictment



FIRM A

- That information would have enabled Firm A to better prepare for the inspections, an important report card of the firm's performance.
- As the scheme unraveled, accountants deleted messages, and considered hiding their communications using prepaid "burner" phones and codes over Instagram, prosecutors said.
- Three former audit partners at Firm A, were charged with conspiracy and wire fraud, according to the indictment.
- So were CH, who inspected Firm A for the PCAOB before joining Firm in 2015, and JW, a former PCAOB inspector.





What happened at Firm B? 2018 review of 2016 workpapers

A scathing inspection report

- Selected 24 Firm B audits from 2016
- Found serious problems in 16 of the Firm B audits
- 100 separate audit violations of audit standards
- Including 38 violations against Audit Standard No. 5...
- ... which governs internal control over financial reporting
- The 67% failure rate is up from a 52% failure rate from 2015
- Did not assess effective design and operation effectiveness
- Some good news did not result in any opinion changes



The Fraud Triangle

Related Topics - Data Classification

- Public
- Internal
- Confidential
- Highly Confidential (PII)
- Restricted
- Confidential supervisory information (CSI) generally consists of information regarding Regulators examination and supervision of corporations and financial institutions.





Questions