



SOCIAL MEDIA & DIGITAL MARKETING SEMINAR

FEBRUARY 23, 2017

CHARLES SCHWAB CONFERENCE CENTER
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SCHEDULE AT-A-GLANCE

THURSDAY, FEBRUARY 23

8:15am - 5:00pm

Registration Desk Hours

8:15am - 9:00am

Networking Breakfast

Sponsored by Proofpoint

9:00am - 9:05am

Welcome & Opening Remarks

John Maurello

Managing Director, Private Client Group SIFMA

9:05am - 9:30am

The Future of Social, Mobile, and Digital Advice: What Have We Accomplished and Where We Are Going

Clara Shih

CEO and Co-Founder Hearsay Systems

9:30am - 10:30am

Trends from the Leaders: Mobile, Messaging, and Beyond

10:30am - 10:45am

Networking Break

10:45am - 11:05am

Driving Growth, Trust, and Loyalty in the Age of Social Media

Lisa Kidd Hunt

Executive Vice President, International Services & Special Business Unit Charles Schwab & Co., Inc.

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11:05am - 12:05pm

Regulation Unraveled



12:05pm - 1:15pm

Networking Lunch

Sponsored by Allen & Overy LLP

1:15pm - 1:40pm

Enabling the Bionic Advisor -The Power of Better Connections through Cognitive Marketing

Sharon Greener

Vice President of Sales Broadridge Financial Advisors, Inc.

1:40pm - 2:40pm

A View from the Field: How Top Advisors are Leveraging Social and Digital Tools to Target, Attract, and Serve Clients

2:40pm - 3:00pm

Using Digital Technologies to Protect and Educate Investors

M. Owen Donley III

Chief Counsel,

Office of Investor Education and Advocacy U.S. Securities and Exchange Commission

3:00pm - 3:15pm

Networking Break

SCHEDULE AT-A-GLANCE

3:15pm - 4:00pm

Cyber Risk Trends in Social Media: How Firms Can Identify and Mitigate their Risk and Protect Clients Against Cyber Threats, Fraud, and Data Loss with a Focus on Best Practices and Security Technology

4:00pm - 4:45pm

Content is Key: Creating and Distributing a Content Driven Strategy Across Multiple Platforms

4:45pm - 4:50pm

Closing Remarks

Melissa MacGregor Managing Director and Associate General Counsel SIFMA

4:50pm - 6:15pm

Networking Reception

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Lisa Kidd Hunt

Executive Vice President,
International Services &
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Clara Shih
CEO and Co-Founder
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NOTES

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