Thursday February 21, 2019

8:00am - 6:00pm

Registration Desk Hours

8:00am - 8:45am

Networking Breakfast

Sponsored by Proofpoint, Inc.

8:45am - 8:50am

Welcome Remarks

Speaker



John MaurelloManaging Director, Private Client Services
SIFMA

8:50am - 9:15am

From Insight to Action: The Converging World of Data and the Advisor

Speaker



Donna PrlichChief Business Officer
Hearsay Systems

9:15am - 10:00am

How will new social media trends influence the future of our industry? A conversation with leaders from Silicon Valley

Moderator



Steven M. SamuelsManaging Director, Head of FA Programs, Recognition and Strategy Integration
Merrill Lynch Wealth Management

Panelists



Erick D. McAfeeSenior Client Partner
Twitter Inc.



Kris WiigSenior Account Executive, Enterprise Sales – Sales Solutions LinkedIn



Lisa WillettIndustry Manager, Financial Services
Facebook Inc.

10:00am - 10:25am

Client Acquisition — Getting the Right Prospects to Find Your Advisors

Speaker



Kevin DarlingtonVice President, Product Development
Broadridge Advisor Solutions

10:25am - 10:45am

Networking Break

10:45am - 11:45am

Compliance Questions and Challenges

Moderator



W. Hardy CallcottPartner
Sidley Austin LLP

Panelists



Executive Director, IT Contracting & Shared Services Legal UBS AG

Stephen Bard

Senior Vice President, WIM Director of Social Media & Communications Compliance



Wells Fargo Clearing Services, LLC



Deep KingraCustomer Success Manager & Compliance Specialist
Hearsay Systems



Thomas M. SelmanExecutive Vice President, Regulatory Policy and Legal Compliance Officer FINRA

11:45am - 1:00pm Networking Lunch

Sponsored by Yext

1:00pm - 1:20pm

People-Powered: Building a Personal Relationship in a Digital World

Speaker



Lisa Kidd HuntExecutive Vice President, International Services
Charles Schwab & Co., Inc.

1:20pm - 2:20pm

A View from the Field: How Top Advisors are Leveraging Social and Digital Tools to Target, Attract and Serve Customers

This panel of experienced financial advisors will discuss some of their most successful social media and digital marketing strategies for enhancing communication with clients and prospects.

Moderator



Mike WhiteChief Marketing Officer
Raymond James & Associates, Inc.

Panelists

Joshua M. Bradburn



Vice President - Financial Consultant Charles Schwab & Co., Inc.



Lisa DetannaManaging Director, Senior Vice President, Investments
Raymond James & Associates, Inc.



Darla KashianSenior Vice President - Financial Advisor, Portfolio Manager – Portfolio Focus RBC Wealth Management



Lisa KentSenior Vice President-Investments and Wealth Management Advisor
Merrill Lynch Wealth Management



Meron Yemane
Associate Vice President, Family Wealth Advisor
Morgan Stanley Wealth Management - Rockville Bridge Group

2:20pm – 3:00pm

FinTech and Artificial Intelligence in Private Wealth Management: Present and Future

Moderator



Sara CastellanosReporter
The Wall Street Journal's CIO (Chief Information Officer) Journal

Panelists



Shane ClosserHead of Industry/General Manager for Financial Services
Yext



Raj RikhyData Science and Deep Learning Product Manager
IBM Watson



Kabir SethiManaging Director, Head of Digital Wealth Management
Merrill Lynch Wealth Management

Networking Break

3:20pm - 3:40pm

Using Social and Digital Communication to Educate and Protect Investors

Speaker



M. Owen Donley IIIChief Counsel, Office of Investor Education and AdvocacyU.S. Securities and Exchange Commission

3:40pm - 4:20pm

Cyber Risk Trends in Social Media

This panel will focus on cyber risk trends in Social Media, and how firms can identify and mitigate their risks and protect clients against cyber threats, fraud, and data loss with a focus on best practices and security technology.

Moderator



Greg RuppertSenior Vice President – Financial Crimes Risk Management Charles Schwab & Co., Inc.

Panelists



Dan NadirVice President of Digital Risk and Compliance
Proofpoint, Inc.



Donna PetersonSupervisory Special Agent
Federal Bureau of Investigation (FBI)



Jeffrey TricoliSenior Vice President, Business & Cyber Resiliency Program Charles Schwab & Co., Inc.

4:20pm – 5:00pm

Content is Key: Creating and distributing a content-driven strategy across multiple platforms

Moderator



Kevin KozuszekDirector of Marketing
Wells Fargo Advisors Financial Network, LLC (FiNet)

Panelists



Jason CootsVice President Marketing for Individual Advisory Services (IAS)
TIAA



Whitney PattonDirector, Enterprise Sales, Financial Services
Hootsuite



Sharif RennoVice President, Social Media
Baird



Natalie A. SviderSenior Vice President & Communications Director
Wedbush Securities

5:00pm - 5:05pm Closing Remarks

Speaker



Melissa MacGregorManaging Director and Associate General Counsel SIFMA

5:05pm – 6:00pm Networking Reception

Sponsored by Hootsuite