

GlobeTax Updates

October 11, 2018



© 2018 Globe Tax Services, Inc.

Agenda

- Trends
- Important Updates
- Additional Market Updates
- Withholding Tax Updates Newsletter
- Evolution of ESP
- Contact Information



Trends

- Increased tax authority scrutiny
 - More supporting documents are required
 - Audits more prevalent and more difficult to respond
 - Processes being reworked to prevent fraud
- Despite challenges participation seems to be holding steady
- Increased industry collaboration (SIFMA, AFME, AGC, ISITC)
- Pre-registration processes seem to be our future reality
 - Denmark, Germany, Netherlands, Norway



Important Updates Norway

- Effective January 1, 2019
- Requires disclosure and documents.
 - Individuals
 - COR, Declaration of Beneficiary, exemptions apply
 - Legal Entities
 - COR, Declaration of Beneficiary, Pre-Approval Authorization or Proof of prior approval of tax reclaim
- COR generally requires renewal every 3 years
- Thresholded approach for non-legal entities (10,000 NOK / 5,000 NOK)
- Exemptions:
 - Individuals who held Norwegian equities as of 1/1/2019 who earned income not greater than threshold in 2018 do not need to be documented
 - Individuals who purchased after 1/1/2019 who submitted documents at least once and earned income not greater than threshold in the year prior to renewal do not need to renew



Important Updates Denmark – RAS proposed process

- Requires pre-registration of beneficial owners
- Equities moved into segregated rate pooled accounts at VPS
- Dividends pay net on payment date
- 4 month "correction" period
- Spot checking will apply
 - At the moment they believe it will be a random sample, not threshold based
- Potential to become a chargeback market ala France
- 60 business days to respond to any request for additional documentation
- No long-form claims allowed



Important Updates France

- 12.8% Statutory Rate for Non-Resident Individuals announced by the FTA
 - Some events require a 6166 (valid for three years)
- U.S. Government Entities Eligible for Relief At Source
 - Requires an original 6166
- New IRA Requirements for Relief At Source and Long Form
 - Requires an original 6166 Referring to Ruling 401(a), 401(b), 403(b), OR 457



Important Updates Germany

- New Relief at Source post process for investment funds
 - Window on ESP will be available for 16 months
 - Available to DR holders of Bayer AD as of May 29, 2018
 - Statusbescheinigung (Status Certificate) issued by the Federal German Ministry of Finance required
 - Submit a complete list of purchase dates (excel or pdf accepted)



Important Updates Ireland

- Recent conversations with the Irish Revenue have provided clarification about two outstanding requirements:
 - To qualify for Relief At Source or Quick Refund for beneficial owners, all financial institutions within the payment chain (including DTC Participants) must satisfy one of the following requirements:
 - Domiciled in the United States
 - Irish Qualified Intermediary status
 - DTC Participants are <u>not</u> required to send GlobeTax documentation (V2 or Cover letter) to support Relief at Source or Quick Refund ESP submissions if all required Forms V2 and V3 are on-file with a Qualified Intermediary.
 - We recommend that Participants keep original documentation for audit purposes.



Additional Market Updates

- Italy / Norway (U.S. exempt Entities)
 - Upfront fees for long form claims
- Chile
 - QR process implemented in 2018 w/ COR for Banco Santander Chile dividend
- Netherlands
 - New beneficial owner registration process (RSIN #)
- Philippines
 - Latest acquisition date to be completed on CORTT
- Indonesia
 - Updates to DGT-1 & DGT-2 tax forms
 - Brokers can now complete tax forms with POA
- Sweden
 - U.S. pensions may require a Treasury Determination Letter to receive exemption



What's on the Horizon

- Future RAS opportunities:
 - Denmark
 - Bangladesh
 - Turkey
 - Taiwan
- Netherlands
 - Abolishment of withholding tax in 2020
- XBRL
 - True golden source now available for majority of ADR events
- ACH
 - Now available for post CA Web reclaims for all four Depositary Banks



Withholding Tax Update Newsletter

In addition to event specific important notices, GlobeTax's newsletter will provide a platform for sharing our insights on the cross-border tax landscape at large.

Topics will include:

- Market updates (documentation and tax rate changes)
- Tax reclamation trends
- Guest editorials
- Upcoming conferences and events

The Newsletter is distributed via email but, it can also be found on GlobeTax.com under Resources.





Evolution of ESP

Product Update

- New feature Russian Audit Portal
 - Avoids navigating bulky Excel files
 - Allows for a secure transfer of audit data
 - Increase efficiency as participants can disclose across multiple record dates, CUSIPs, and linked accounts
- Metrics

	Shares	Beneficial Owners		
2015	19.0 Billion	6.1 Million		
2016	22.3 Billion	6.5 Million		
2017	21.9 Billion*	6.7 Million		
SINCE INCEPTION	106 Billion	33 Million		
*\$2.3 Billion returned to investors in 2017				



ESP Japan Bulk Upload

- Allows users to submit up to 30,000 beneficial owners across multiple Japanese events
 - Reduces processing time
 - Easier interface to manage accounts that do not pass validations
- Usage stats since implementation:

Submission Type	# of Brokers	# of Events Uploaded	# of ESP Submissions	Average # of Events per Submission
Bulk Upload	45	2,935	276	10.63
Event by Event	92	2,459	2,459	1

- One broker claimed 154 events in a single submission
 - Participation increased by 30% more BOs and 14% more ADRs



Contact Us

<u>Americas</u>

<u>New York:</u> +1 (212) 747-9100

Greggory Lewis Director Greggory_Lewis@GlobeTax.com

Jonathan Staake Senior Vice President Jonathan_Staake@GlobeTax.com



<u>EMEA</u>

<u>London:</u> +44 (0)20 7268 3962

Ross McGill Managing Director Ross_McGill@GlobeTax.com

Carolyn Luke Regional Director Carolyn_Luke@GlobeTax.com

<u>Madrid:</u> +34 91 6063 77820

Jose Urrestarazu Senior Advisor Jose_Urrestarazu@GlobeTax.com

© 2018 Globe Tax Services, Inc.



Asia-Pacific

Hong Kong: +852 3960 6575

