



MARCH 4-6 | EDEN ROC | MIAMI BEACH, FL

PROGRAM

Sunday
March 4, 2018

Monday
March 5, 2018

Tuesday
March 6, 2018

4:30PM – 7:00PM

Registration Desk Hours

5:30PM – 7:00PM

Networking Reception on Spa Lawn

PROGRAM

Sunday
March 4, 2018

Monday
March 5, 2018

Tuesday
March 6, 2018

7:45AM – 1:00PM

Registration Desk Hours

7:45AM – 8:30AM

Networking Breakfast

Sponsored by [Cadwalader Wickersham & Taft LLP](#)

7:45AM – 1:00PM

Exhibition Hall Hours

8:30AM – 8:40AM

Welcome Remarks

SPEAKER



Randy Snook

Executive Vice President, Business
Policies & Practices

[SIFMA](#)

[Biography](#)

8:40AM – 8:50AM

Introduction Remarks

SPEAKER



Jay Green
Vice President
[Goldman, Sachs & Co.](#)
[Biography](#)

8:50AM – 9:20AM

Keynote Speaker

SPEAKER



Roy E. Wright
Deputy Associate Administrator for
Insurance and Mitigation
[Federal Emergency Management
Agency \(FEMA\)](#)

9:20AM – 10:10AM

Future Perspectives

This panel will provide broad perspectives on the current state of the (re)insurance industry. The ILS market has been with us for over 20 years, how it's driving changes in the industry and how the industry can best harness it going forward. The panel will focus on future trends and what factors could cause increased investment to the space from a senior management and portfolio management perspective.

MODERATOR



Aurora Swithenbank
Managing Director
[Goldman, Sachs & Co.](#)
[Biography](#)

PANELISTS



Dirk Lohmann
Chief Executive Officer
[Secquaero Advisors AG](#)
[Biography](#)



Michael J. Millette
Managing Partner
[Hudson Structured Capital
Management Ltd.](#)
[Biography](#)



Ben Rubin
Executive Vice President, Director
of Capital Markets
[AXIS Capital](#)
[Biography](#)

10:10AM – 10:30AM

Networking Break

Sponsored by [Citibank Agency & Trust](#)

10:30AM – 11:20AM

“Flood” of Opportunity

Flood risk and the protection gap in the United States came back into focus in 2017 following the massive flood loss from Hurricane Harvey. The spotlight on flood continued with the passing of the 21st Century Flood Reformation Act by the U.S. House of Representatives to reform and reauthorize the National Flood Insurance Program (NFIP). While the NFIP is the largest insurer of flood risk in the United States, the private reinsurance and ILS markets have continued to express an interest in bringing more capital to help close the protection gap. This panel will examine the recent legislative changes and implications and opportunities for the ILS market.

MODERATOR



Paul Schultz
Chief Executive Officer
[Aon Securities Inc.](#)
[Biography](#)

PANELISTS



Angela A'Zary
Vice President, Corporate Risk
[Renaissance Reinsurance Ltd.](#)
[Biography](#)



John Dickson
President and Chief Executive
Officer
[NFS Edge Insurance Agency, Inc.](#)
[Biography](#)

**Dr. Marcel Grandi**

Head of Underwriting
[Credit-Suisse Insurance Linked Strategies Ltd.](#)

[Biography](#)

**Will Skinner**

Managing Director
[Aon Benfield Impact Forecasting](#)

[Biography](#)

**Roy E. Wright**

Deputy Associate Administrator for Insurance and Mitigation
[Federal Emergency Management Agency \(FEMA\)](#)

[Biography](#)

11:20AM – 12:10PM

Sponsor Perspectives on the Post-Event ILS Market

This panel session dives into sponsor considerations of ILS products in the post-event environment:

- What were sponsors experiences at 1/1 with ILS markets and what are expectations looking towards the upcoming renewals?
- How do sponsors integrate capital markets products within the traditional reinsurance tower, noting differences in coverage terms and reinstatement provisions? How do sponsors handle the potential for different ultimate net losses?
- What are the key learnings from the events with respect to cat bond structures: Are they paying out when they should? Can the processes be made more efficient?

MODERATOR**Andy Palmer**

Director, Deputy Head of ILS Structuring
[Swiss Re Capital Markets Limited](#)

[Biography](#)

PANELISTS**Michael Bennett**

Head of Derivatives & Structured Finance Capital Markets Department
[The World Bank](#)

[Biography](#)

**Jennifer Montero**

Chief Financial Officer
[Citizens Property Insurance Corporation](#)

[Biography](#)

**Jeff Radke**

Head of Group Operations
[Argo Group](#)

[Biography](#)

12:10PM – 1:00PM

A Deep Dive into ILS Collateral

Our panel will promote a deep dive discussion on a wide range of topics and issues related to ILS collateral including: trapped capital, fronting, letters of credit/trusts, types of assets, leverage, buffers and more.

MODERATOR**John Modin**

Managing Director
[Citi](#)

[Biography](#)

PANELISTS**Brett Houghton**

Managing Principal, Management
[Fermat Capital Management, LLC](#)

[Biography](#)

**Andre Perez**

CEO
[Horseshoe Global](#)

[Biography](#)

**Steve Rooney**

Partner
[Mayer Brown](#)

[Biography](#)



Doug Tienken

Director, Agency & Trust Services
[Citibank, N.A.](#)

[Biography](#)

1:00PM – 2:00PM

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Networking Lunch on Ocean Lawn

Sponsored by [Sidley Austin LLP](#)

2:00PM – 5:00PM

Private Meetings and/or Networking Time

5:30PM – 7:00PM

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Networking Reception on Ocean Lawn

Sponsored by [Credit Suisse Insurance Linked Strategies Ltd.](#)

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Sunday
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March 6, 2018



8:00AM – 12:25PM

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8:00AM – 8:45AM

Networking Breakfast

8:00AM – 12:25PM

Exhibition Hall Hours

8:45AM – 9:35AM

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Secondary Trading Panel – Connecting the Trade During Market Disruptions – A Case Study

Our secondary market trading will focus primarily on market experiences with 2017 live CAT trading and dead CAT trading. We will discuss the information flows available at given points in time, the factors driving pricing to gap and narrow and the degree of price visibility.

MODERATOR



Rishi Naik

Head of Insurance-Linked
Securities Sales and Trading
[BNP Paribas](#)

[Biography](#)

PANELISTS



Steve Emmerson

Head of ILS & Insurance
[Tullett Prebon Group Ltd](#)

[Biography](#)



Dan Madison

Managing Director
[Royal Bank of Canada \(RBC\)](#)

[Biography](#)



Liran Nehushtan

Vice President, Insurance-Linked
Securities

[Swiss Re Capital Markets
Corporation](#)

[Biography](#)



Sung Yim

Senior Vice President
[GC Securities](#)

[Biography](#)

9:35AM – 10:25AM

Latin America and Caribbean Markets

For the second year in a row, the SIFMA IRLS Conference returns to Miami, the hub of the Latin American reinsurance market. We take this opportunity to orchestrate a discussion about the attributes of this unique and growing market as well as any applications past, present and future for ILS. To what extent does the market have unifying features or is it really just a collection of large markets such as Mexico and Brazil and much smaller markets. Have the 2017 Mexican earthquakes and ill winds of Maria and Irma created an opportunity for ILS or is broader acceptance of ILS less likely in the short term? What do the experiences and prospects for ILS to complement the Latin American reinsurance market tell us about the prospects for ILS penetration in other regions like Africa, Eastern Europe, and ex-Japan Asia where ILS is also less common?

MODERATOR



Juan England
Managing Director
[Willis Re](#)
[Biography](#)

PANELISTS



Rodrigo Botti
Chief Financial and Operational Officer
[Terra Brasis Resseguros S.A](#)
[Biography](#)



Paschal Brooks
Executive Vice President
[AlphaCat, Validus Managers Ltd.](#)
[Biography](#)



Darío Luna Plá
Managing Partner
[Akua Capital, S.C](#)
[Biography](#)



Jesús Palacios Prieto
Director, Insurance Ratings, Latin America
[S&P Global Ratings](#)
[Biography](#)

10:25AM – 10:45AM

Networking Break

10:45AM – 11:35AM

ILS for Infrastructure and Public Finance

MODERATOR



Cory Anger
Managing Director - Global Head of ILS Origination and Structuring
[GC Securities](#)
[Biography](#)

PANELISTS



Ian Coulman
CIO
[Pool Reinsurance Company Ltd.](#)
[Biography](#)



D. Andrew Neal
FSA, Branch Chief, Actuarial and Catastrophic Modeling
[Federal Insurance and Mitigation Administration](#)
[Biography](#)



Carlo Segni
Lead Financial Officer Derivatives and Structured Finance
[The World Bank](#)
[Biography](#)



Joanna Syroka
Director of Business Development
[Fermat Capital Management, LLC](#)
[Biography](#)

Insurtech and the ILS Market

The innovative products, distribution, and models being implemented by the many Insurtech start-ups has grabbed the industry's attention. The journey of Insurtech bears resemblance to the early days of ILS, where there was similarly a part of the insurance industry ripe for improvement. As a non-traditional area of insurance, ILS market participants may be willing partners for Insurtech, but it would require the investors to venture outside of the market's historic footprint. This panel will explore the ways in which ILS market can support Insurtech and Insurtech could offer new opportunities for the ILS market.

MODERATOR



Nathaniel Nussbaum

Vice President

[Deutsche Bank Securities Inc.](#)

[Biography](#)

PANELISTS



Michael R. Halsband

Partner

[Drinker Biddle & Reath LLP](#)

[Biography](#)



Adrian Jones

Head of Strategy, Development and Ventures

[SCOR Global P&C](#)

[Biography](#)



Richard McCathron

Head of Insurance

[Hippo Insurance](#)

[Biography](#)



Vikas Singhal

Partner

[Hudson Structured Capital Management](#)

[Biography](#)

Conference Concludes